| Saturday, September 28, 2024 |   |               |
|------------------------------|---|---------------|
| 6:00pm-8:00pm                | Dinner on your own: See List of Suggested Restaurants | Short North   |
| Evening                      | Renewing AUREO friendships – Hotel patio & bar        | Sonesta Hotel |

| Sunday, September 29, 2024 |   |  |
|----------------------------|---|--|
| 12:00pm-6:00pm             | Registration/Information Desk Open  | 2 <sup>nd</sup> Floor Conference Wing<br>Lobby   |
| 9:45am-11:00am             | Optional Activity: Flag Football at McFerson Commons – Organized<br>by Troy Miller, University of Nevada, Reno - tmiller@unr.edu  | Meet in hotel lobby  |
| 12:00pm-2:00pm             | Lunch on your own: See list of suggested restaurants  | Short North or German<br>Village   |
| 2:30pm-2:45pm              | <b>Conference Kick-Off:</b> Preview of the Conference Led by Tracy<br>Mansour, AUREO President  | Muirfield Ballroom   |
| 2:45pm-3:45pm              | Plenary 1:  |  |
|                            | Innovation District Case Study - Food for thought: How to leverage<br>private capital to accelerate innovation.<br>Speakers: Lori Top: Vice President/RA, MBA/LEED AP, VanTrust Real<br>Estate & Debbie Kirchoff: Executive Director of Strategic Initiatives,<br>Kansas State Olathe Innovation Campus   | Muirfield Ballroom   |
| 3:45pm-3:50pm              | Break   |  |
| 3:50pm-4:50pm              | Plenary 2:<br>Case Study - the transformation of Drexel University's campus<br>through three RAMSA projects that have redefined its relationship<br>to the City of Philadelphia<br>Speakers: Alan Greenberger, Vice President for Real Estate and<br>Facilities, Drexel University & Meghan McDermott, Partner, Robert<br>A.M. Stern Architects (RAMSA) | Muirfield Ballroom   |
| 5:00pm-6:00pm              | New Member Happy Hour – All are Welcome!<br>Come meet those new to AUREO! (new members will be provided a<br>drink ticket)  | Lower Level of <b>The Artisan</b><br>(located in the Sonesta<br>Hotel - go out the lobby<br>doors and proceed straight<br>across the driveway) |
| 6:00pm-8:00pm              | Welcome Reception – The Artisan   | The Artisan (located in the<br>Sonesta Hotel - go out the<br>lobby doors and proceed<br>straight across the<br>driveway)                       |
|                            | Heavy Appetizers & Drinks (drink tickets provided at check-in)  |  |

|                                    | Monday, September 30, 2024   |  |
|------------------------------------|--|--|
| 7:00am-4:00pm                      | Registration/Information Desk Open   | 2 <sup>nd</sup> Floor Conference Wing<br>Lobby |
| 7:30am-8:30am                      | Breakfast  | Muirfield Ballroom                             |
| 8:30am-8:35am                      | Announcements  | Muirfield Ballroom                             |
| 8:35am-8:45am                      | Welcome  |  |
| 0.55411 0.45411                    | Amanda Hoffsis, Vice President of Planning, Architecture and Real<br>Estate, The Ohio State University.  | Muirfield Ballroom                             |
| 8:45am-9:45am                      | Plenary 3:<br>Unlocking Potential at the Intersection of Town and Gown<br>Speakers: Amanda Hoffsis, Vice President of Planning, Architecture<br>and Real Estate, The Ohio State University & Graham Wyatt,<br>Partner, Robert A.M. Stern Architects  | Muirfield Ballroom                             |
| 9:45am-10:00am                     | Break  |  |
| 10:00am-11:00am                    | Concurrent Sessions (3 sessions)   |  |
|                                    | <b>1. Real Property Gifts to Universities and Foundations</b><br>Speaker: Mitzi Lee, Principal/Owner, KindCollabs  | Scioto   |
|                                    | 2. Finding the Sweet Spot between Financial and Environmental<br>Sustainability<br>Speaker: Larry Eighmy, Managing Principal - THE STONE HOUSE<br>GROUP  | Medallion                                      |
|                                    | 3. The Evolution of University Housing Needs: Evaluating Through<br>a Community Lens<br>Speakers: Laura Yankee, Assistant Director, Portfolio and Space<br>Management, Real Estate, Vanderbilt University & Margaret Emley,<br>Executive Director, Real Estate, Vanderbilt University  | Muirfield Ballroom                             |
| 11:00am-11:15am                    | Drook  |  |
| 11:00am-11:15am<br>11:15am-11:55am | Break         Membership Networking Opportunity - get more acquainted with fellow AUREO members. Introduce yourself, make professional connections & friendships.         Moderators:       Kristin E. Gutenberger, Associate Direct of Real Estate, Cornell University & Casey Shiver, Senior Real Estate Manager, University of Nevada, Reno | Muirfield Ballroom                             |
| 12:00pm-1:15pm                     | Lunch & Plenary 4:<br>Economic Forecast (Session starts at 12:15)<br>Speaker: Brandon Skaggs, Senior Trust Real Estate and Specialty<br>Asset Advisory Specialist, Exec. Director, NE Division - Wells Fargo   | Muirfield Ballroom                             |
| 1:15p-1:30pm                       | Break  |  |
| 1:30pm-2:30pm                      | Plenary 5:<br>Al and Commercial Real Estate: Learnings on Leveraging It for<br>Success<br>Speaker: Saejin Park, Jones Lang Lasalle   | Muirfield Ballroom                             |

|               | Monday, September 30, 2024  |  |
|---------------|---|--|
|               | CONTINUED   |  |
| 2:30pm-2:45pm | Break   |  |
| 2:45pm-3:45pm | Concurrent Sessions (3 Sessions)  |  |
|               | 1. Yapping on Mapping: Managing Landholdings Using GIS (OSU and The OSU Case Studies)   | Muirfield Ballroom                           |
|               | Speakers: Chris Van Drimmelen – Real Property Project Specialist,<br>Oregon State University; Cindy Kennedy – Assistant Director of Real<br>Estate - Operations, The Ohio State University; Lindsay Pozniak –<br>Real Estate Coordinator, The Ohio State University |  |
|               | 2. If you think good design is expensive, you should look at the cost of bad.   | Scioto                                       |
|               | Speakers: Josh Kassing, Senior Vice President & Mary Cook, Founder<br>and President, Mary Cook Associates   |  |
|               | 3. Building Better Connections: Navigating the Cellular DAS   | Medallion                                    |
|               | Deployment Process  |  |
|               | Speaker: Scott Pollister, Director Business Development -   |  |
|               | C Squared Systems, LLC  |  |
| 3:45pm-4:00pm | Break   |  |
|               | Bus Service to The Ohio State University Campus from Sonesta  |  |
| 4:00pm-4:30pm | Hotel Lobby   |  |
|               | ****Buses start leaving hotel at 4:00 pm****  |  |
| 4:15pm-5:30pm | OSU walking tour and campus book store visit  | OSU Campus                                   |
| 5:30pm-6:30pm | Reception at "The Shoe" - The Ohio State University Stadium   |  |
| c 20 7 00     | Drink tickets provided at registration  |  |
| 6:30pm-7:00pm | Transit to Sonesta Hotel and Downtown Dining Venues   | Depart from Gate 30                          |
|               | ****Buses start returning at 6:30pm****   | Circum at inf                                |
| 7:00pm-9:00pm | Dine Around   | Sign-up at information desk by 1:00pm Monday |
|               | **Please sign up at information desk before 1:00pm Monday**   | desk by Troohill Molludy                     |

| Tuesday, October 1, 2024 |  |                           |
|--------------------------|--|---------------------------|
| 7:00am-4:00pm            | Registration/Information Desk Open                                 | 2nd Floor Conference Wing |
|                          |  | Lobby                     |
| 7:30am-8:30am            | Breakfast  | Muirfield Ballroom        |
| 8:30am-8:35am            | Announcements  | Muirfield Ballroom        |
| 8:35am-9:35am            | Plenary 6:   |                           |
|                          | Beyond the Horseshoe: Our Path to Growth - Ohio State University   |                           |
|                          | Wexner Medical Center Expansion                                    | Muirfield Ballroom        |
|                          | Speakers from Ohio State University Wexner Medical Center: Andy    |                           |
|                          | Dorr, Assistant Vice President, Strategy and Transformation; Sarah |                           |
|                          | Butts, Senior Strategic Planning Manager; Annie Marsico, Assistant |                           |
|                          | Vice President, Local Government and Community Relations; Garth    |                           |
|                          | Dahdah, Senior Director, Facilities and Planning; Jodi Kuri,       |                           |
|                          | Ambulatory Director of Wellness and Community Outreach; Jess       |                           |
|                          | Pfister, Ambulatory Director of Operations, Outpatient Care New    |                           |
|                          | Albany   |                           |
| 9:35am-9:45am            | Break  |                           |

| Tuesday, October 1, 2024 |  |                    |
|--------------------------|--|--------------------|
| CONTINUED                |  |                    |
| 9:45am-10:45am           | Concurrent Sessions (3 Sessions)   |                    |
|                          | <ol> <li>Evolving Higher Education Landscape Introduces Risks and<br/>Opportunities</li> <li>Speaker: Christopher Collins, VP-Senior Analyst, US Public Finance</li> <li>Group, Moody's Investors Service</li> </ol>   | Scioto             |
|                          | 2. The Clery Geography:<br>Speaker: Maja Myszkowski, Clery Act Compliance Coordinator,<br>Office of Audit, Risk and Compliance, Michigan State University  | Medallion          |
|                          | <b>3. Al in Real Estate Case Study</b><br>Speakers: Carla Hinson, Vice President, Occupier Solutions at MRI<br>Software & Vijay Anand, VP for Al at MRI  | Muirfield Ballroom |
| 10:45am-11:00am          | Break  |                    |
| 11:00am-12:00pm          | Plenary 7:<br>The Columbus Regional Growth Strategy – Leveraging Central<br>Ohio's Key Resources<br>Speakers: Joseph Henderson, OneColumbus & Donna Goss, The<br>Ohio State University   | Muirfield Ballroom |
| 12:00pm-1:15pm           | Lunch and AUREO Business MeetingTracy Mansour, AUREO President2024 Conference PresentationTrevor Schneider, University of Florida  | Muirfield Ballroom |
|                          |  |                    |
| 1:15pm-1:30pm            | Break  |                    |
| 1:30pm-2:30pm            | Concurrent Sessions (3 Sessions)   |                    |
|                          | <b>1. The Retail Revival: New Trends and Opportunities in Retail.</b><br>Speaker: Barrie Scardina, PRESIDENT OF AMERICA'S RETAIL<br>SERVICES, AGENCY LEASING AND ALLIANCES, Cushman & Wakefield  | Muirfield Ballroom |
|                          | <ol> <li>Navigating the Perennial Problem of Student Housing When</li> <li>Studying Abroad</li> <li>Speaker: Crispin Etherington - CEO &amp; CoFounder of Ulodging</li> </ol>  | Medallion          |
|                          | <ul> <li>3. Roundtable on In-house Asset Management: tools for managing off campus real estate</li> <li>Co-Moderators: Jeremy Eknoian, University of Washington &amp; Laura Yankee , Assistant Director, Portfolio and Space Management, Real Estate, Vanderbilt University</li> </ul> | Scioto             |
| 2:30pm-2:45pm            | Break  |                    |

| Tuesday, October 1, 2024<br>CONTINUED |   |                           |
|---------------------------------------|---|---------------------------|
| 2:45pm-3:45pm                         | Concurrent Sessions (2 Sessions)  |                           |
|                                       | 1. Fraternity & Sorority Matters  | Scioto                    |
|                                       | Speaker: Stephanie Baldwin, Cornell University                                    |                           |
|                                       | 2. Delivering Campus Housing through Modular Construction & Innovative Operations | Muirfield Ballroom        |
|                                       | Speaker: Julie M. Skolnicki, Senior Managing Director, University                 |                           |
|                                       | Partnerships & Andrew Mest, Managing Director of Development,                     |                           |
|                                       | Construction, and Modular Manufacturing, Greystar                                 |                           |
| 3:45pm-4:30pm                         | Break   |                           |
|                                       | Bus service available to Veterans Memorial Museum for self-                       | Depart from Sonesta Hotel |
| 4:30pm-5:15pm                         | guided tour of grounds & facility   | Lobby                     |
|                                       | **** Buses start leaving hotel at 4:30****  |                           |
| 5:30pm-6:30pm                         | Rooftop Bar – Cocktails overlooking City of Columbus Skyline                      | Veterans Memorial Museum  |
| 6:45pm-8:30pm                         | Dinner & Self-Guided Tour   | Veterans Memorial Museum  |
|                                       |   | Depart from Veterans      |
| 8:30pm-9:00pm                         | Bus service return to Sonesta Hotel   | Memorial Museum           |
|                                       | ****Buses start returning at 8:30****   |                           |

| Wednesday, October 2, 2024 |   |                           |
|----------------------------|---|---------------------------|
|                            |   | 2nd Floor Conference Wing |
| 7:00am-11:00am             | Information Desk Open   | Lobby                     |
| 7:30am-8:30am              | Breakfast   | Muirfield Ballroom        |
| 8:30am-8:35am              | Announcements   | Muirfield Ballroom        |
| 8:35am-8:40am              | Break   |                           |
| 8:40am-9:40am              | Plenary 8:  |                           |
|                            | P3 Pitfalls: When development deals don't go as planned         | Muirfield Ballroom        |
|                            | Moderators: Jeremy Eknoian, University of Washington & Leslie   |                           |
|                            | Krueger, University of Minnesota                                |                           |
| 9:40am-9:45am              | Break   |                           |
| 9:45am-10:45am             | Plenary 9:  |                           |
|                            | Ohio's Land Grant University                                    | Muirfield Ballroom        |
|                            | Speaker: Tamar Chute, The Ohio State University Archivist       |                           |
| 10:45am-11:00am            | Conference Wrap-up  | Muirfield Ballroom        |
| 11:00-12:00                | Executive Officer & Committee Chairs Meeting                    |                           |
|                            | Transition leadership, conference assessment, and planning for  | The Studio                |
|                            | 2025 Conference   |                           |
| 11:00am-12:30pm            | Break   |                           |
| 12:30pm-4:00pm             | Excursion: The Wilds Safari Park                                |                           |
|                            | 14000 International Rd., Cumberland, OH                         | http://thewilds.org/      |
|                            | Discover one of the largest and most innovative conservation    |                           |
|                            | centers in the world! Grab your camera and board the open-air   |                           |
|                            | safari vehicle for an exhilarating adventure through open-range |                           |
|                            | landscapes. (Tour approx. 2 hours)                              |                           |
|                            | 90-minute bus ride includes box lunch w/beverage                |                           |
|                            | **** Bus leaves hotel at 12:30****                              |                           |

| Wednesday, October 2, 2024<br>CONTINUED |   |   |
|---|---|---|
| 4:00pm-4:15pm                           | Break   |   |
| 4:15pm-5:45pm                           | Transit to and refreshments at BrewDog Tap Room |   |
|   | 96 Gender Road, Canal Winchester, OH            | https://drink.brewdog.com/usa/br<br>ewdog-dogtap-columbus |
|   | Snacks and Libations                            |   |
| 8:00pm-8:30pm                           | Transit to Sonesta Hotel                        |   |